

Meet the cream of the crop!

What if we could take one of the world's most common crops, canola, and unlock the protein within to create a whole new generation of healthy and sustainable products?

As the plant-based revolution continues, one of the greatest challenges faced by food & beverage manufacturers is how to revolutionize your offerings – and appeal to a generation of thoughtful and informed consumers.

At dsm-firmenich we see this as a huge opportunity to help you achieve your sustainability and nutritional goals.

A protein like no other

Vertis™ CanolaPRO® is a high-quality and versatile protein unlike anything out there. Sourced from the canola (or rapeseed) plant, we use a patented technology to extract this protein from the cake (or meal) that remains after the oil is pressed from the canola seed.

The result is a complete (PDCAAS = 1)
90% native plant protein isolate that is
certified non-GMO; gluten-free* and solvent
free; and delivers exceptional nutritional
quality and a balanced sensory profile with
low environmental impact. *<20ppm

Plentiful, sustainable and viable

Canola is plentiful (the world's third leading source of vegetable oil); and our process is highly sustainable. In fact, it has the lowest overall environmental impact of any common, large-scale protein (isolates) on the market.

But just as importantly, Vertis™ CanolaPRO® is a viable ingredient – now being used to create a new generation of nutritious, delicious, sustainable products. It can be used in dairy-, meat & fish alternatives, baking products and in performance nutrition products like bars and beverages.



Meeting the need

It all starts with the consumer. so that's where we start.

It's clear that plant-based products are now an increasingly important part of people's lives. There are now more flexitarians than vegetarians and vegans combined1 – and they are increasingly choosy about what they eat in terms of the impact on their tastebuds, their health, and the planet.

Based on our own proprietary research² (and confirmed with our interactions with customers and manufacturers) we see three trends:

Consumers want healthy protein

46% of global consumers who have **changed** their diet in the last two years have increased their plant protein intake.

54% of global consumers are seeking more added protein in their products.

That's also better for the planet

54% will seek products that have a low carbon footprint.

But with no compromise on taste (or texture)

65% are looking for better taste in their products.

65%

And we have Vertis™ CanolaPRO® to help you develop a new generation of nutritious, delicious, sustainable and affordable products.

^{*} FMCG Gurus – average results for 10 countries Source: DSM Future Food Trends survey 2020, n=5,000, 10 countries (Brazil, Mexico, US, China, Indonesia, Germany, Poland, Spain, UK & Turkey

Choose your category!

Above all, Vertis™ CanolaPRO® is a versatile protein. You can use it across various categories in a wide range of different applications. And with lowest environmental impact compared to common large-scale proteins, it is also a sustainable solution.

Dairy alternatives

Plant-based dairy is forecasted to grow at 7.8% CAGR 2022-27 in Europe³. There is a clear opportunity for brands to differentiate their products in this category.

Vertis™ CanolaPRO® helps you achieve this in everything from milk and yogurt alternatives, to plant-based ice cream, cream cheese and cheese alternatives.

Thanks to its high solubility - even at low pH - , good emulsifying properties and gelling behavior, Vertis™ CanolaPRO® can be easily blended into these applications. As a single source of protein or in combination with other plant-proteins. Delivering a smooth, creamy mouthfeel and neutral taste. With the additional benefit of providing a high protein content.

Meat & Fish alternatives

We didn't just create Vertis™ CanolaPRO® to give your products a trusted protein hit, with high nutritional value. It also delivers a unique texture, both in wet and dry extrusion, when texturized with other proteins. This in turn results in a base with a clean and neutral taste.

This is key because more than half (52%)⁴ of consumers who are dissatisfied with plant-based products have attributed this to taste.



Performance nutrition

In the health & sport nutrition segment, we're seeing subtle yet important differences emerge between different consumer groups: from concerned consumers seeking more planetfriendly options; to 'weight managers' looking for delicious yet nutritious protein (including vegan alternatives); to fitness enthusiasts striving for high performance and easy digestibility. With Vertis™ CanolaPRO® we can help you appeal

to them all - but specifically to consumers looking for vegan (non-whey) options in applications like Ready-to-Mix (RTM) and Ready-to-Drink (RTD) protein powders and shakes – as well as energy bars, and high protein beverages.

Cereal applications

It's crunch time for healthier snacking - with our delicious, nutritious and versatile protein crispies, puffs and loops. Using Vertis™ CanolaPRO® you can create a high protein, nutritional crispies and puffs without compromising on taste and texture. Ideal for use in protein and nutrition bars or in breakfast cereals. As a stand-alone product or integrated.

Source: Passport Euromonitor FMCG Gurus Meat & Plant-based Global Report 2022

Categories & Concepts

Segment		Products & concepts	Benefits
	Dairy alternatives	Plant-based	 High solubility High foaming capacity Emulsifying capability
	Meat & Fish alternatives	Dry and wet extrudates, as part of burgers, nuggets, flaky fish alternatives, etc	Improved • Resilience and chewiness of extrudates fortified with CanolaPRO® • Water incorporation in HME • Efficiency of production process
	Performance nutrition	High protein beverageNutritional barHigh protein barReady-to-mix	High solubility • No increased viscosity upon solubilizing • Improved mouthfeel (not powdery)
	Cereal applications	Crispies, loops and puffs for: • Protein bars • Cereal bars • Breakfast cereals • Granola mix	 Easy to integrate Enhancing nutritional profile No compromise on texture and taste. Protein boost

"During extreme sporting events like the Tour de France, my body is under a lot of pressure. The vegan Vertis™ CanolaPRO® Protein Bar successfully aids my recovery, making sure I receive the optimal nutrients needed – and I'm better prepared for the days ahead."

Alex Edmondson, rider Team dsm-firmenich





At dsm-firmenich, we believe that you and your customers shouldn't have to choose between what our bodies need, what our tastebuds want, and what our planet can bear. We're on a mission to make these dietary dilemmas a thing of the past and help transform our global food system in the process.

Vertis[™] CanolaPRO® is now the only commercially available certified upcycled protein with a PDCAAS of 1. This certification is awarded to companies that use ingredients that



would otherwise have not gone to human consumption.

Three reasons to choose Vertis™ CanolaPRO®:

Nutritional benefits:

- Complete protein (PDCAAS = 1)
- Excellent nutritional quality
- Isolate ≥90% protein

Functional benefits:

- Good sensory properties
- High solubility, also at low pH
- High foaming and emulsifying capacity
- Good gelling behavior and high gel elasticity

Societal & health benefits:

- Certified non-GMO
- European-sourced seeds
- Free from major allergens
- Gluten-free (<20 ppm)
- · Soy-free
- Kosher/Halal

A planet-friendly protein

What used to be a side stream that remained after the canola plant was processed into vegetable oil, is now an extremely valuable cake containing 30–40% high-quality, edible protein. It's all part of our wider commitment to bring progress to life with products that are better for people and planet.

How Vertis™ CanolaPRO® fits five sustainability drivers



Sustainable sourcing:

We convert a crop side stream from the region to a high-quality protein, at one location - from seed to final protein.



Climate

The production plant is engineered to achieve Greenhouse Gas (GHG) neutrality by generating biogas, reusing water, and purchasing renewable electricity.



Water:

We use best manufacturing practices, including water recycling, in our processes to help minimize the water footprint of our product.



Waste:

A low-value sidestream is transformed into an edible and nutritious protein; meanwhile we co-produce biogas from the wastewater treatment.



Nutrition & health:

This >90% protein contains all the essential amino acids (PDCAAS = 1). It's non-GMO, gluten-free, non-dairy and low sodium; and all via solvent-free extraction.

An environmental assessment of proteins

	Low Carbon Footprint <6 kg CO ₂ eq/kg protein	Medium Carbon Footprint 7–15 kg CO ₂ eq/kg protein	High Carbon Footprint >15 kg CO ₂ eq/kg protein
Low Water Use <0.1 m³/kg protein	Vertis™ CanolaPRO® isolate (96% protein db*)		
Medium Water Use <0.5 m³/kg protein	Pea protein isolate (84% protein db)	Soy protein isolate (92% protein db)	Whey protein concentrate (80% protein db)
High Water use >0.5 m³/kg protein			Egg white protein (80.5% protein db)



We're proud to be part of dsm-firmenich: a Swiss-Dutch global group, formed from two global leaders in science & innovation.

Our nearly 30,000 loyal, passionate, talented and diverse employees across the globe strive every day to be a force for good and bring progress to life for people and the planet.

And with over a century of scientific leadership under our belts, we intend to keep pushing the boundaries of what's possible – and improve billions of lives.

We'd love you to join us on that journey.

Learn more about Vertis™ CanolaPRO® at dsm-firmenich.com or scan the QR-code:



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